

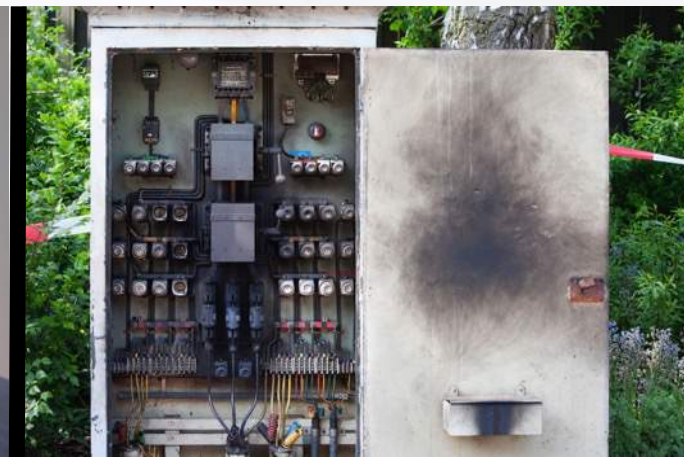
Why is it JUST so Difficult?

Jake Mazulewicz, Ph.D.
Owner & Principal, JMA



Practical Human
Performance for Leaders

www.reliableorg.com



Why is it so difficult
to put good HPI insights
(like the Just Culture)
into practice?



Skill-Based, Rule-Based
& Knowledge-Based
Errors

Active vs.
Latent Errors

Fail Safes

Defensive Designs

Root Cause Analysis

Hindsight Bias

Just Culture

Situational
Awareness

Risk-Based Thinking

The Blame Cycle

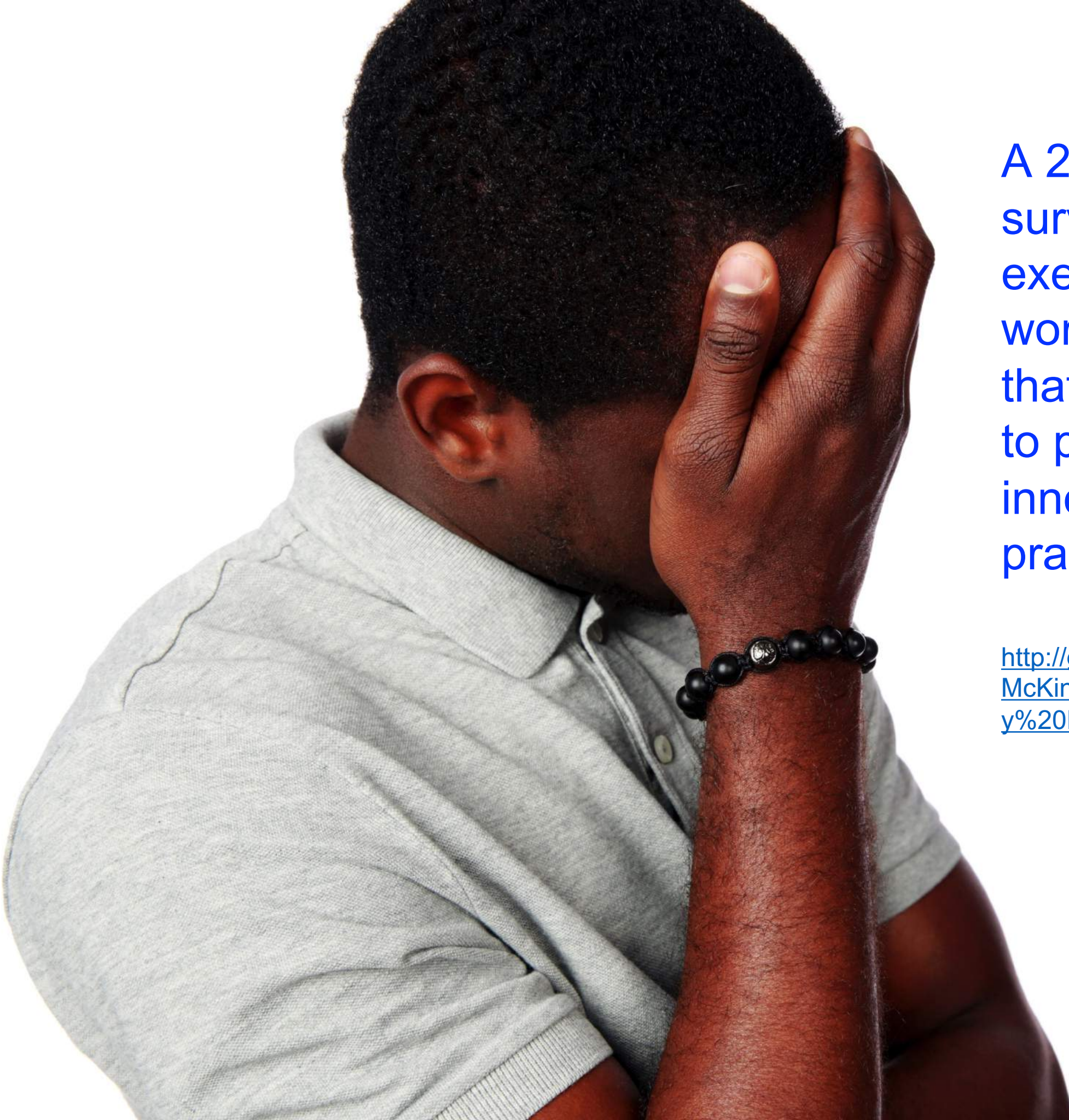
Resilience Engineering

Maturity Model

Person View vs.
System View

Traits of High Reliability
Organizations (HROs)





A 2008 McKinsey survey of 3,000+ executives worldwide found... that of all projects to put significant innovations into practice... **70% fail.**

<http://gsme.sharif.edu/~change/McKinsey%20Global%20Survey%20Results.pdf>



Why is it so difficult
to put good HPI insights
into practice?



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“New insights fail to get put into practice because they conflict with deeply held internal images of how the world works...images that limit us to familiar ways of thinking and acting.”



That is why the discipline of managing mental models - surfacing, testing, and improving our internal pictures of how the world works - promises to be a major breakthrough for learning organizations.”

~ Peter Senge



Why is it so difficult to put good HPI insights into practice?



1

Conflicting
Mental
Models

2

?

3

?



I introduced the Just Culture to Senior Safety Leaders of a major utility...



“The single greatest impediment to error prevention in the medical industry is that we punish people for making mistakes.”

Lucian Leape, MD
of the Harvard School
of Public Health, in
testimony to Congress on
Health Care Quality
Improvement



***Whack-a-Mole: The Price We Pay For
Expecting Perfection by David Marx***

Just Culture by Sidney Dekker

Person View vs. System View

Substitution Test

Culpability Model



I introduced the Just Culture to Senior Safety Leaders of a major utility...



... and here's what happened...



I understand what you're proposing, but think it's a bad idea because...

This is Disagreement

I see your point, but how would you handle a problem like...

This is Healthy Skepticism

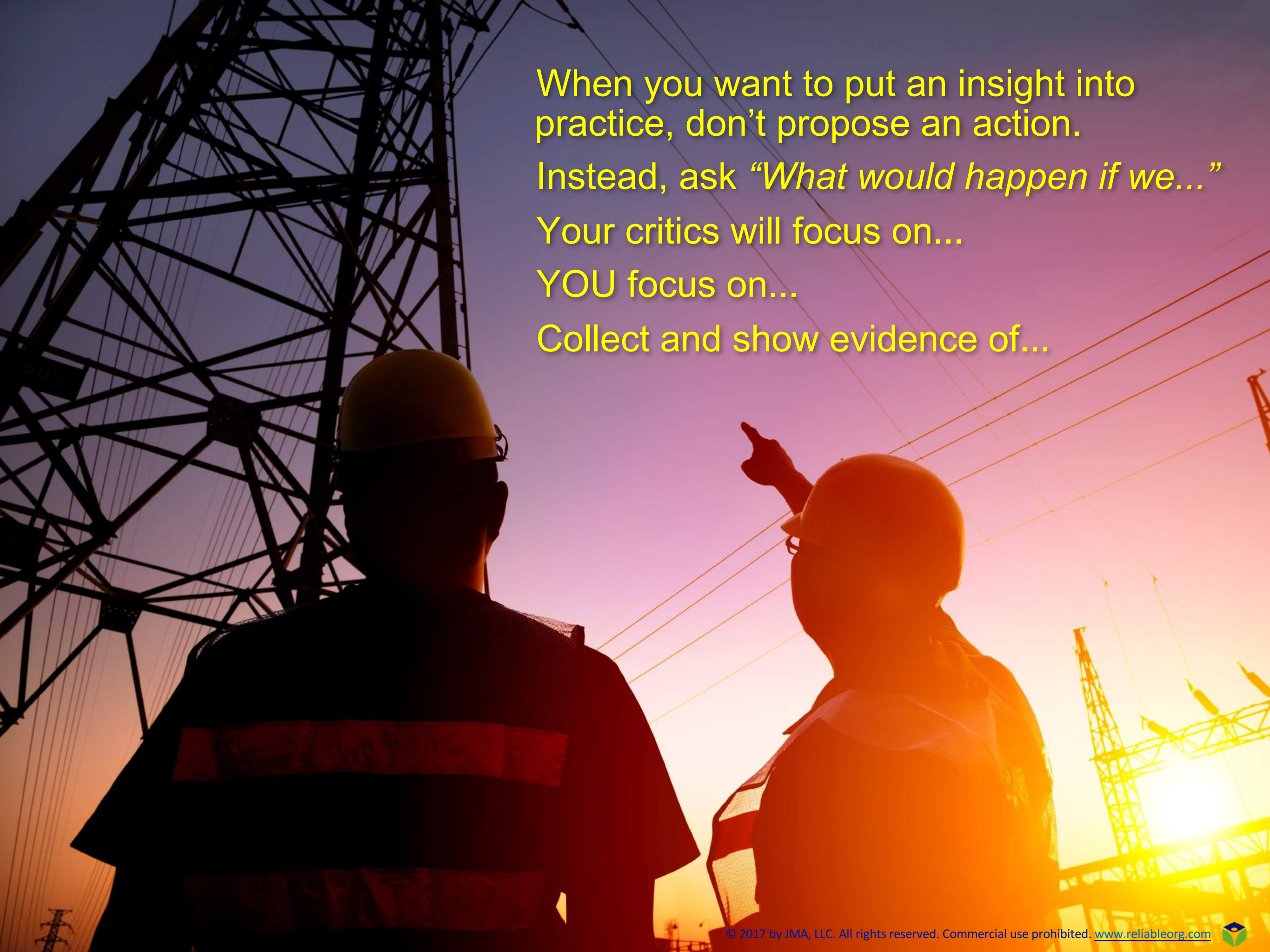
*You don't understand how the world works.
Your idea is misguided and dangerous!*

This is...



Practical Solution?



The background of the slide shows two utility workers in safety gear (hard hats and high-visibility vests) standing in front of a large electrical transmission tower. The scene is silhouetted against a bright sunset sky, with power lines stretching across the frame. The overall mood is professional and industrial.

When you want to put an insight into practice, don't propose an action.
Instead, ask *"What would happen if we..."*
Your critics will focus on...
YOU focus on...
Collect and show evidence of...



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“If you truly want to understand a system, try and change it.”

~ Kurt Lewin,
Father of Social
Psychology



About 40% of our decisions are habit-driven.

[Neal, David T., Wendy Wood, and Jeffrey M. Quinn. "Habits—A repeat performance." Current Directions in Psychological Science 15.4 \(2006\): 198–202.](#)



Why is it so difficult to put good HPI insights into practice?



1

Conflicting
Mental
Models

2

Hidden
Habits &
Incentives

3

?



1. Incident occurs – confirm that humans were involved.
2. Assume that whoever touched it last, broke it. Identify human error(s), retrain offenders, rewrite policies, & warn workforce.
3. Feel satisfaction for *“decisively addressing the problem.”*



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2. Assume that whoever touched it last, broke it. Identify human error(s), retrain offenders, rewrite policies, & warn workforce.
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Trigger

Routine

Reward



Practical Solution?



During a monthly incident review meeting with 15 Senior Directors and a Vice President, I spoke 60 words that snapped them out of the “blame and punish” habit loop and got them to apply the Just Culture.

Here’s what I said...





Learn the “Habit Loops” that block your insight in your culture

Prep your intervention, ***but don't use it until...***

If people don't start to see the habit loop they're trapped in, ***then do this...***

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1. Execs approve an HPI initiative
2. They task senior safety leaders to develop a Strategic HPI Plan
3. The turf wars begin. Pet projects, politics and egos get baked in.
4. Approval is finally granted
5. Now implement the plan... *but don't change it.*
6. Implementation doesn't go as planned.
7. Can't win. Can't break even. Can't quit the game.
8. ***No one steps up to take responsibility to either... or...***
9. HPI? becomes yet another "flavor of the month"

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Inflexible
Top-Down
Strategy



Practical Solution?



“A top-down approach may work for a matter of time. While you’re watching, it may work.

But, then when that’s not the improvement that you’re watching as closely, people have a tendency to slide back to their old ways.

But, if you can go slow and have the people who are actually doing the work involved, it really does help with spread and sustainment because they see what’s in it for them and they want to do it.”



~ Julie Firman, DNP, RN, FACHE

VP and System Chief Nursing Officer, Southern Illinois Healthcare



People don't argue with
their own conclusions



Partner with front line leaders to create small, flexible HPI projects, or experiments unique to their culture, job, team.

Fail quickly.

This design process is commonly called...

Share lessons learned.
Accumulate wins into critical mass.

Instead of creating an “HPI “Program,” do this...



Real World Results?

**Here's a recent success
story from the HPI
Leader of one utility we
worked with....**



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